### **KIUSK** marketplace

# media kit

# our mission //



Be the premier online destination for a global audience of executives and decision makers with interests in the kiosk/self-service industry, including retailers, banks/financial institutions, entertainment, healthcare, travel, hospitality, restaurants, governments, nonprofits and many other types of providers offering self-service interactive experiences to their customers.

KioskMarketplace.com reports on news, events, trends and people in the kiosk/self-service industry. We cover:

- Technology innovation
- Design
- Branding
- Customer experience
- Hardware & software
- Maintenance & service
- Market trends
- Economics & statistics

Our coverage is expanding to reflect convergence among the kiosk, digital signage and mobile applications industries in response to the ongoing evolution of consumer behaviors and preferences. We also present case studies across a wide variety of self-service end-markets and applications, including:

- Photo processing
- Bill payment
- Vending
- Wayfinding
- Employee self-service
- Self checkout
- Outdoor uses
- And much more





### about the editor //



### ELLIOT MARAS // editor

editor@kioskmarketplace.com in

Elliot Maras brings a background covering the retail, foodservice and payments industries, having served as the editor of Automatic Merchandiser Magazine for 20 years and as the founding editor of VendingMarketWatch.com. He is a graduate of the National Automatic Merchandising Association/Michigan State University Executive Development Program, a former board member of the International Foodservice Editors Council, and a winner of the Journalism Award of the Office Refreshment Development Foundation. Elliot is also the editor for VendingTimes.com.



### KATHY DOYLE // ceo

#### publisher@networldmediagroup.com in

As the former group publisher of Purchasing, Semiconductor International, and Industrial Distribution magazines and websites at Reed Business Information, Kathy Doyle brings 20-plus years of print and online media experience to this position. Her background spans marketing, sales, communications and content distribution for a wide range of diverse audiences, connecting buyers and sellers in more than 10 vertical markets on a global spectrum.





# editorial submissions //

### WANT TO BE FEATURED ON KIOSKMARKETPLACE.COM?

#### Here's how to get in front of the editor:

Press Releases. We love them! But make it easy for us. Copy and paste your press release into the body of an email addressed to Editor@KioskMarketplace.com (Don't attach it). Sending a PDF will not prevent copy-editing, but it will probably delay the posting of your news.

Include photos. Include photographs and/or video if available and of good quality. Standard-format digital files are accepted (.png, .jpg, .gif) as are video links, and embed codes. Identify the source and person or place shown; if more than one person, tell us who's who (by name, title, company).

Avoid flowery descriptions and exaggerated or hyperbolical expressions of praise. No opinions; stick to the facts and keep them short and sweet.

Provide a quote from a specific brand leader. Include name, title and employer of the person being quoted.

Provide lists and/or stats when possible.







### editorial calendar //

Below are just some of the topics we will cover throughout the year. Contact your Networld Media Group account representative to learn how your brand can be associated with our coverage of any of these topics.

- Kiosk industry outlook for 2024
- Top kiosk customer verticals
- Voting machine update
- Age verification technology update
- Autonomous stores: What role for kiosks?
- · How to determine the best retail locations for kiosks
- Best practices for kiosk installation
- Best practices for kiosk sanitation
- Artificial intelligence update
- · Health supplies kiosk update
- Micro market kiosk update
- Storage locker kiosk update
- Outdoor kiosk update
- QR code integration with kiosks
- Kiosk software update
- EV charging kiosk update
- Industrial supply dispensing kiosk update
- Parking kiosk update
- Smart cities update
- Payment technology update
- Sports and entertainment kiosk update
- Cannabis kiosk update
- Future of cash payment







### our audience //







### our audience //

Our audience includes representatives of these brands and more...

7-Eleven Amtrak Aramark AT&T **Bank of America Bob Evans Restaurants** Canadian Museum of History **Canadian Tire Cardinal Health Casual Male Retail Group** Centerplate **Central Pacific Bank Charter Oak Federal Credit Union** Chevron **Chicago Transit Authority** Circle K **City of Fort Lauderdale City of Glendale City of Richmond Clemson University Coca-Cola Company** Comcast **Comfort Inn Dayton Society of Natural History Elijah Craig** FedEx **Firehouse Subs** 

**Ford Motor Company Georgetown University Georgia Aquarium** Georgia Dept. of Economic Development **Georgia Institute of Technology** Holler and Dash Biscuit House Home Goods Hunt Brothers Pizza Jaguar de Mexico **JCPenney** Kohls Kroger Loews Hotels Mama Fu's **Mayo Clinic** McDonald's Michigan State University **Minneapolis Animal Care & Control Shelter** Mississippi Aquarium Mitsubishi Nando's North Carolina State University **Ochsner Health** Panda Restaurant Group **Piedmont Health Services Piggly Wiggly QuickStop Convenience** 

**Raising Cane's Chicken Fingers** Redbox REI **Rising Star Casino & Resort** San Diego Court House SeaWorld Orlando Sheraton State of Maryland State of Michigan Toyota **True Value U.S. Air Force U.S. Army U.S. Bankruptcy Court, EDNY U.S. Olympic Committee United Airlines University of Illinois** University of Mississippi University of Portland University of Tennessee Medical Center **University of Texas USAA** Victoria's Secret Virginia Credit Union Walmart Wells Fargo Wendy's



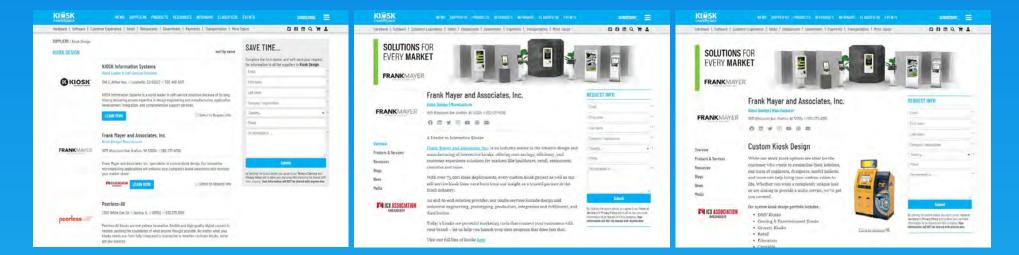




### company showcase //

A Company Showcase is your springboard to a successful marketing campaign on our site and puts your company at the fingertips of potential buyers as they browse our Supplier Directory. It provides you with both brand awareness and lead generation opportunities.

The Company Showcase includes these key elements:



#### SUPPLIER DIRECTORY LISTING

Gain exposure to potential customers who use the directory to find vendors by name or by category. Users can request information from suppliers straight from the directory. Your listing leads to your Company Showcase.

#### **COMPANY SHOWCASE**

Visitors can learn about your company and products/services, download your white papers and case studies, and access news and other content on our site that mentions you. A contact form makes it easy for users to request more information from you. You can also include links to your website and social media pages.

#### **PRODUCT/SERVICE SHOWCASES**

Found within your Company Showcase, these provide visitors with more information about your specific offerings.





### email newsletters //

Our newsletters offer a variety of ad opportunities to meet any budget. They're a cost-effective way to get your brand message in front of your target audience.



#### KIOSK Vending Times

AWERTISEMENT

KIUSK

**Vending Times** 

ALTPMETRY.

CONODER DO, 2020



#### Control the Access Point On Your ATM And Kiosk Enclosures There are many options to lock your enclosure. Make sure you review the best options for your location.

### LOCK MERICA

#### TOP STORIES

Download now!

In-store media: Retail's next frontier

Data from in-store retail media enable brands and retailers to better engage with customers and create more personalized promotions. READ MORE *»* 

European vending, coffee service recover slowly from COVID

Vending and coffee service providers have posted gains since 2021 following COVID, but did not yet achieved 2019 levels by 2022, according to the recently released annual report of the European Vending & Coffee Service Association. The report, which provides... READ MORE »

#### Transact acquires Quickcharge

Transact Campus Inc., a provider of campus technology and payment solutions, has acquired Quickcharge, a dining and retail technology platform for K-12, healthcare, corporate and government campuses, according to a press release. Terms of the acquisition were not disclosed Operating... READ MORE »



#### Self-Service Innovation Summit

December 4-6, 2023 | Miami Discover technology that is empowering businesses to provide products and services when, where and how consumers expect them as we explore the changing landscape of vending, klosks and mobile. Early Bird pricing ends November 3. Agenda | Redister

#### **NEWS & FEATURES**

Retail group lauds Supreme Court decision to hear swipe fee case

#### KIOSK MARKETPLACE NEWSLETTER

Our regular newsletter keeps readers up to date on the top industry news, trends and insights and includes content from our sister sites, Automation & Self-Service and Vending Times.

DELIVERY SCHEDULE: Tuesday, Thursday SUBSCRIBERS: 23,200+

#### **TOP TENS**

This newsletter recaps the previous month's most-read stories, mostdownloaded resources, most-visited company showcases and more.

> DELIVERY SCHEDULE: Monthly SUBSCRIBERS: 13,700+

#### KIUSK marketplace

#### P TENS: JULY 2023

6 6 0

#### **TOP 10 NEWS & FEATURES**

- 1. NCR unveils names for 2 independent companies: Voyix and Atleos
- 2. Consumers prefer self service to human interaction, but not all are happy about it
- 3. Micro markets, self-service retail now ubiquitous with customers loving convenience, variety
- 4. Clear members face increased airport ID checks
- 5. Call to Interact How PepsiCo communicated a touchless experience
- 6. Biometric payments: Consumers eager, challenges for retailers
- 7. Why you should outsource your kiosk manufacturing
- 8. How GPT can create smarter kiosks
- 9. Voice order at the self-service kiosk? Coming right up
- 10. Powering the QSR customer experience: Al and machine learning



#### Self-Service Innovation Summit December 4-6, 2023 | Miami

Discover technology that is empowering businesses to provide products and services when, where and how consumers expect them as we explore the changing landscape of vending, kiosks and mobile. Early Bird prioring ends September 22. Agendal Register

#### **TOP 5 RESOURCES**

- 1. Challenges Facing Today's Self-Service Industry
- 2. Kiosks and the Customer Experience
- 3. 4 Questions to Ask Yourself Before Investing in a Self-Service Kiosk
- 4. Help Prevent Allergen Transfer During Surface Cleaning
- 5. FMAGAZINE: Merchandising to Meet Evolving Shopper Demands



#### Bank Customer Experience (BCX) Summit September 12-13, 2023 | Charlotte, NC

Discover how innovative financial institutions are meeting the demands of today's digitally minded consumers. Early Bird pricing ends August 11. Save \$150 off the standard rate.

Co-located with Interactive Customer Experience (ICX) Summit







### e-blasts //

Deliver your customized message to subscribers who have opted in to receive promotional messages from our advertisers and partners. You provide the subject line, copy, images and HTML code or, for an additional fee, we can develop a custom email message for you. E-blasts are great for promoting new products, special offers, free downloads, and much more.

### ēlo

#### Power your kiosk with Elo. Enterprise Android in a box.



#### Elo Backpack<sup>®</sup> 4

The Elo Backpack satisfies all your needs - offering powerful processing, Google Mobile Services (GMS), built for any use, small footprint, universal VESA mount and EloViews ready.

Learn more >





Newland AIDC is one of the top-tier OEM barcode scanning solution providers. Equipped with the exclusive UIMG technology, Newland AIDC offers a diverse and high-performance OEM scanning portfolio for all your innovations and creations, from the self-service klosk, vending machines, and micro-markets to voting machines, gaming, and even IVD equipment.



Combine E-blasts and Push Notifications for powerful marketing outreach.



#### Work Smarter, Not Harder

Sanitizing products can be confusing to choose, and tricky and time consuming to implement in busy foodservice operations. Coupled with guests' demands for ever cleaner foodservice environments and high staff turnover rates, keeping surfaces property sanitized - especially klosks and other POS and touch screen devices - can become a huge headache. When deciding what's best for your foodservice operation, always take into consideration ease of training and use, convenience, speed, and effectiveness.

#### RED BUCKET **RE-IMAGINED!** Portable. Convenient. Contained.

rags and sanitizing solution for any surface sanitization, common e leaving rags outside buckets after use or letting the sanitizing solution impliance can leave you vulnerable to Food Code inspection violations.







### push notifications //

Push notifications are a high impact marketing solution. Subscribers visit the website and opt-in to receive notifications from us directly to their device of choice. Your message is then sent directly to these devices (desktop, laptop, tablet and phone). Subscribers do not even have to be viewing our site to receive these notifications.



👩 Google Chrome

32



Empower the Design of Your Kiosk Quickly and cost-effectively integrate industry-leading barcode scanning into your prod...

www.kioskmarketplace.com

Learn More

More Details →



npacts fter sparing Florida the storm's worst, precasters say lasias may not be as friendly o the Cerolinas as the system may not stay opical storm for long.

Combine E-blasts and Push Notifications for powerful marketing outreach.





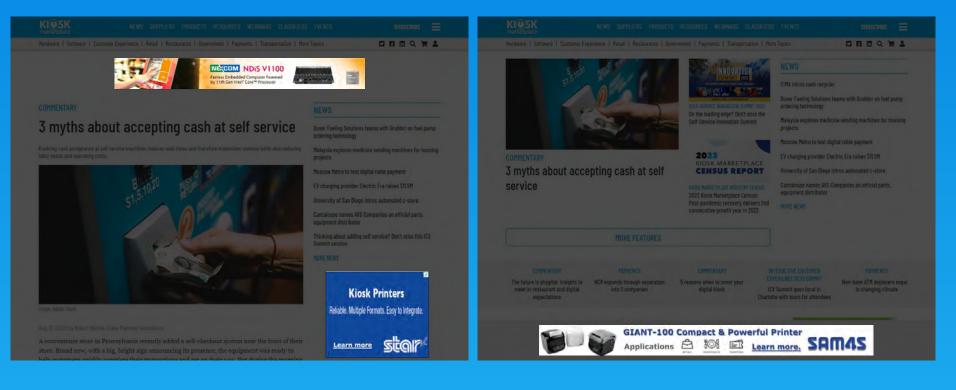
24,400+ Push Notification **Subscribers** 9:17Tuesday 16 October Empower the Design of Your Kiosk Quickly and cost-effectively integrate industryleading barcode scanning into your products.







# display ads //



#### **BANNER ADS**

Build or reinforce your brand awareness with a banner campaign designed to meet your budget.

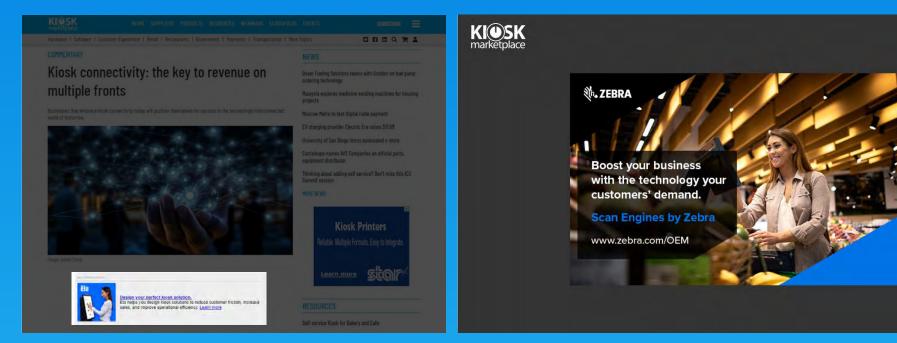
#### **STICKY FOOTER ADS**

Place your leaderboard banner in our Sticky Footer ad unit that remains visible as the user scrolls the page.





# display ads //



#### **SPEEDBUMP ADS**

Speedbump ads appear in articles, blogs and news items just below the main image of the story. They will naturally pass through the reader's field of vision as they scroll to read.

#### **PRESTITIAL ADS**

Prestitial ads are great for making an immediate and significant impression on site visitors. These ads typically serve when a user enters the site for the first time each day. The ad stays visible for 15 seconds or until the user clicks "Continue to Site."



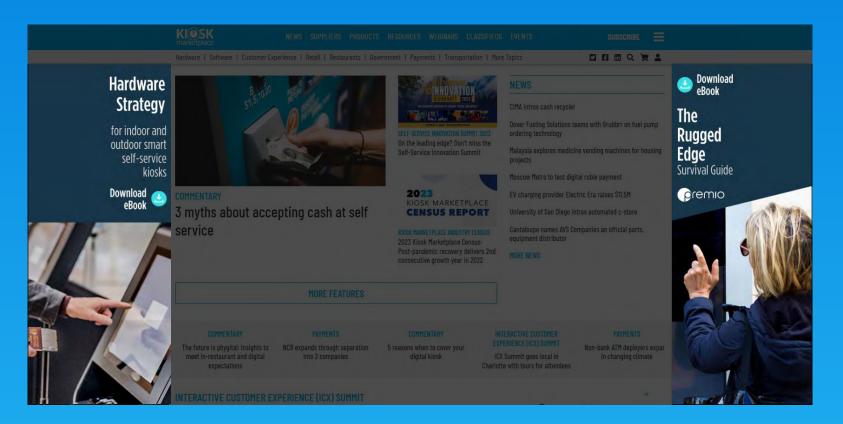
**CONTINUE TO SITE »** 

or wait 7 seconds

 $\searrow$ 



# display ads //



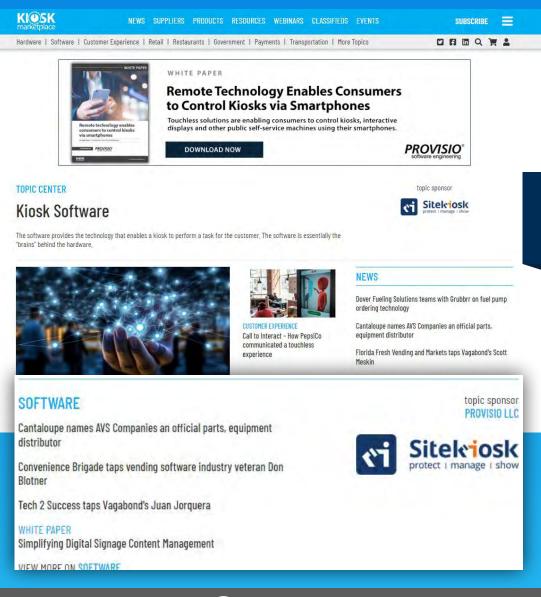
#### WALLPAPER ADS

With Wallpaper ads your brand is displayed prominently on both sides of the page. Wallpaper ads serve on each home, article, news and blog page view. (Not served on mobile devices and may not be visible to some desktop users.)





### topic centers //



Topic Centers are where we compile all of the content we publish on a given topic, including articles, blogs, news, white papers, case studies and more. Think of it as the home page for the topic.

Topic Center sponsorships are a great way to connect your brand to topics of significant interest to our readers. They also offer valuable lead generation opportunities.

Exclusive sponsorships come with an additional Topic Center widget that appears on our home page and at the end of content related to the topic, giving you even more brand impressions.

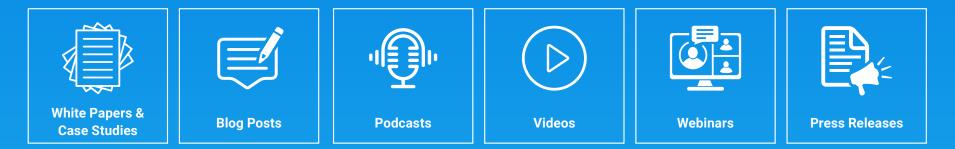




### sponsored content //

Is content marketing crucial to your overall go-to-market strategy? Let us put the thought leadership content you've worked so hard to create in front of the right audience.

Sponsored content opportunities are available for any of the following types of content:



No Content? We can help you produce what you need to kickstart your content marking strategy.



### special publications //

Content marketing is great for elevating your brand as an industry thought leader and for generating potential sales leads.

But not every company has the ability or bandwidth to create compelling content that drives engagement. That's why we offer a turnkey service for writing, designing, publishing and promoting custom white papers, case studies and more.

When you partner with us to create a special publication, you get:

- Credibility in the marketplace
- Knowledge and support from known industry experts
- Inclusion in our online Resources library
- Budget-friendly promotion to our large audience of executives, senior decision makers and influencers
- · Lead generation to fill the top of your sales funnel



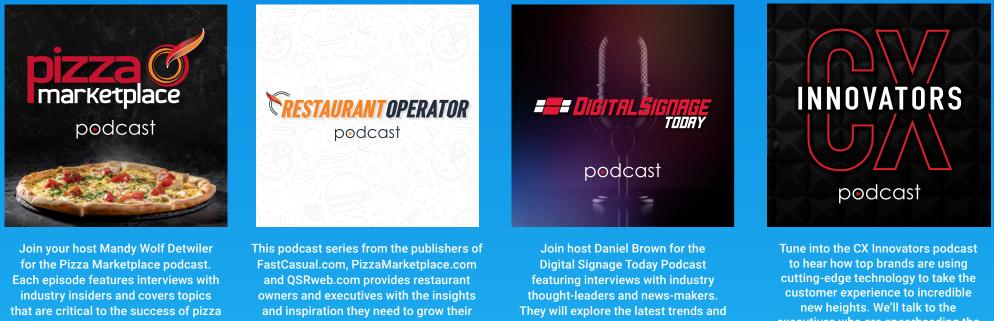




### podcasts //

Our podcasts feature interviews with industry movers and shakers and offer listeners a view into the news and trends affecting their businesses.

Sponsoring our podcasts is a great way to get your message across, in partnership with our editors, to a targeted and engaged audience. They're perfect for increasing brand awareness and establishing your company as an industry thought leader.



executives who are spearheading the CX charge for their brands and the tech companies they rely on to make the magic happen.



restaurant operators of all sizes.

brands. Each episode features interviews with experienced restauranteurs, industry experts, and thought leaders, who share practical tips and advice for running a successful restaurant business.

innovations in digital signage hardware, software, content, and more.





### webinars //

#### WHAT A WEBINAR CAN DO FOR YOUR BUSINESS

- · Position you as a thought leader and increase your brand awareness
- Generate strong, qualified sales leads
- Educate the market about your products and services

### YOU PROVIDE THE CONTENT AND THE SPEAKERS, WE PROVIDE EVERYTHING ELSE...

**Production** – We guide you through the process and work with your speakers to ensure your webinar is well-crafted for the audience.

**Moderator** – A member of our editorial team will welcome the audience, introduce speakers and facilitate the Q&A session at the end of the webinar.

**Promotion** – We drive registrations for your webinar through an aggressive campaign that includes e-blasts, newsletter mentions, and social media posts.

**Registration / Reminders** – Users register for the webinar on our site and immediately receive an email enabling them to quickly add the webinar to their calendar. About 24 hours before the live webinar, we'll email a reminder to all registrants to encourage their attendance.

**On-Demand Hosting** – After the live webinar, we host the recording on our site for visitors to view at their convenience. Registration is required to view the recording.

Lead Generation – We send you the contact information of everyone who registers for the live webinar and everyone who registers to view the on-demand recording.

#### **美。ZEBRA**

#### Serving the Digital Natives

Providing a multi-dimensional shopping experience that exceeds digital savvy customer expectations

By Richard Thompson Director, Global OEM Sales & Mark Thomson, Director of Retail & Hospitality Solutions EMEA







### executive summits //

#### **5th Annual**



December 9-11 | Tampa

8th Annual



September 9-11 | Charlotte

#### 8th Annual



September 9-11 | Charlotte

Self-Service Innovation Summit will examine advances in technology that are empowering businesses to provide products and services when, where and how consumers expect them. The event will cover self-service, kiosk and vending solutions that can be applied in a wide range of settings.

Learn More >

Interactive Customer Experience (ICX) Summit gives brands one place at one time where they can discover a full range of technologies and strategies to create engaging and meaningful customer experiences. Executives from retail, restaurants, banks, hotels and other B2C companies will learn from leading CX innovators about what's working, what's not, and how to elevate the experience for their customers.

Learn More >

Digitally minded consumers are forcing financial institutions to rethink the way they do business. These consumers want to bank when and how it suits them. Financial institutions must innovate quickly to keep up with consumer demands and to respond to challenges from non-traditional competitors. Bank Customer Experience (BCX) Summit will provide bank executives with powerful insights on these trends and highlight innovative technology to help today's financial institutions transform themselves to serve consumers now and into the future.

Learn More >









### executive summits //

#### 19th Annual



October 13-15 | Denver

8th Annual



March 24-26 | Kansas City

Each year, FastCasual.com hosts the Fast Casual Executive Summit – a live business networking and social event where Fast Casual restaurant executives meet up to exchange ideas and make new connections. Multiple sponsorship levels plus special opportunities such as room drops and strategic product placements, ensure that marketers can participate in this highly reviewed industry event at almost any budget level.

Learn More >

Some of the fastest growing chains in the restaurant industry are the ones embracing innovation in many different areas of their business. From experience innovation to kitchen innovation to menu innovation and more, the Restaurant Franchising & Innovation Summit will look at how brands can leverage innovation in its many forms as a catalyst for franchise expansion. Multiple sponsorship opportunities will be available to connect companies with innovative products and solutions to the franchise executives in attendance.

Learn More >









in

### at the watercooler //

At the Watercooler is a sponsored content opportunity.

Here's how it works:

- 1. An executive from your company completes a short Q&A (4-6 questions).
- 2. We edit the executive's responses for grammar, spelling, clarity, etc. and send a final draft for your approval.
- 3. We publish the approved draft as a sponsored blog post on the website.
- 4. Your company logo is displayed at the top of the blog post.
- 5. The blog post will appear on the home page for a minimum of 1 week and will be accessible via the Features and Blogs archives for a minimum of 1 year.
- 6. If you have a Company Showcase, your blog post will also appear there for as long as your Company Showcase is active.
- 7. Posted on our social media pages.
- 8. You have the right to re-publish the blog post on your own website.





Get started today!



### contact us //

#### **CREATIVE INQUIRIES**

If you have any questions or concerns about creative specifications and submission, please contact:

**JENNIFER A. RECKTENWALD** | VP OF CLIENT SERVICES/ASSOCIATE PUBLISHER-BUSINESS SITES marketingservices@networldmediagroup.com | tel: 502.241.7545 ext. 139 | fax: 502.241.1385

#### **ADVERTISING AND PACKAGE OPTIONS**

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**KATHY DOYLE** | CEO publisher@networldmediagroup.com | Twitter: @katmdoyle

NETWORLD MEDIA GROUP | mediakit@networldmediagroup.com











Through these media & events properties, Networld Media Group brings critical business knowledge to more than 500,000 people around the world every month.



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