

## our mission //



Be the premier online destination for C-level pizza executives seeking cutting-edge intelligence for their multiunit restaurant concepts.

PizzaMarketplace.com's coverage unearths trends before they manifest and keeps pizza executives informed about all the latest innovations in:

- · Food & beverage
- · Digital signage
- · Equipment & supplies
- · Franchising & growth
- · Health & nutrition
- · Risk management
- Marketing
- · Branding & promotion
- · Operations management
- Ingredients
- · Supply market dynamics
- · Staffing & training
- Sustainability
- Food safety
- · And much more









# about the editor //



### MANDY WOLF DETWILER // managing editor

editor@pizzamarketplace.com in

Mandy Wolf Detwiler is the managing editor at Networld Media Group and the site editor for PizzaMarketplace.com and QSRweb.com. She has more than 20 years' experience covering food, people and places. An award-winning print journalist, she has spent nearly two decades covering the pizza industry. Mandy has been featured on the Food Network and has won numerous awards for her coverage of the restaurant industry.



### KATHY DOYLE // ceo

publisher@networldmediagroup.com in



As the former group publisher of Purchasing, Semiconductor International, and Industrial Distribution magazines and websites at Reed Business Information, Kathy Doyle brings 20-plus years of print and online media experience to this position. Her background spans marketing, sales, communications and content distribution for a wide range of diverse audiences, connecting buyers and sellers in more than 10 vertical markets on a global spectrum.









## editorial submissions //

### **WANT TO BE FEATURED ON** PIZZAMARKETPLACE.COM?

### Here's how to get in front of the editor:

Press Releases. We love them! But make it easy for us. Copy and paste your press release into the body of an email addressed to Editor@PizzaMarketplace.com (Don't attach it). Sending a PDF will not prevent copy-editing, but it will probably delay the posting of your news.

Include photos. Include photographs and/or video if available and of good quality. Standard-format digital files are accepted (.png, .jpg, .gif) as are video links, and embed codes. Identify the source and person or place shown; if more than one person, tell us who's who (by name, title, company).

Avoid flowery descriptions and exaggerated or hyperbolical expressions of praise. No opinions; stick to the facts and keep them short and sweet.

Provide a quote from a specific brand leader. Include name, title and employer of the person being quoted.

Provide lists and/or stats when possible.







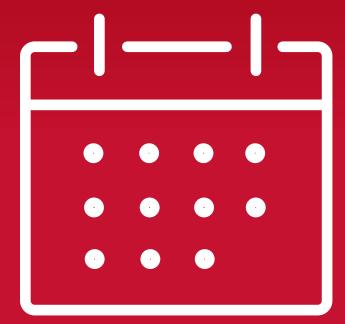




### editorial calendar //

Below are just some of the topics we will cover throughout the year. Contact your Networld Media Group account representative to learn how your brand can be associated with our coverage of any of these topics.

- Pizza Trends: Exploring the latest flavors and toppings
- 5 Technologies in pizza ordering and delivery
- · Gluten-free pizza
- Pizza packaging and sustainability
- Pizza Pairing: Matching pizzas with the perfect beverages
- Innovative marketing strategies
- 5 Tips for the perfect crust
- Pizza and the community: Social responsibility & working with local partners
- The art of pizza presentation: How aesthetics influence enjoyment
- Celebrity chefs and their influence on signature pizza creations
- The rise of Detroit-style pizza
- Pizza merchandising: How to get your brand's name out with merch
- Pizza franchising: Tips from the experts
- Iconic pizzerias: Focus on how they've made it
- Marketing: social media tips
- · Sandwiches that sell
- Managing the Managers: Tips for a great management team
- Beyond Pepperoni: Non-traditional meats on pizza
- · Retention tips to keep staff
- Late-night hours











### our audience //

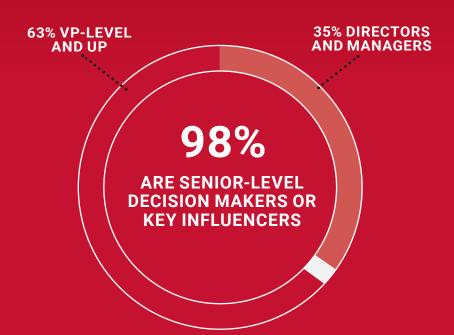


SITE TRAFFIC

259,000+ annual users

360,000+ annual page views





- WHERE OUR READERS ARE FROM -











## our audience //

Our audience includes representatives of these brands and more...

1000 Degrees Pizzeria

Adam's Pizzeria

Amici Pizza

Antonino's Pizza

Aurelio's Pizza

Azzip Pizza

Bacci Pizza

Beggars Pizza

Bella Bacino's

Benedetti's Pizza

Beppe Pizzeria

Blackjack Pizza

Blaze Pizza

**Bop Brick Oven Pizza** 

Casey's General Stores

**Christianos Pizza** 

Cici's Pizza

**Coburg Pizza Company** 

Dion's Pizza

Domino's Pizza

**Donatos Pizza** 

DoubleDave's Pizzaworks

**Empire Pizza** 

Figaro's Pizza

Firehouse Pizza

Fox's Pizza Den

Fresh Brothers Pizza

Giovanni's Pizza

Giresi's Pizza

**Glory Days Pizza** 

Happy Joe's Pizza

Home Run Inn Pizza

HomeSlice Pizza

Howdy's Pizza

**Hungry Howie's Pizza** 

**Hunt Brothers Pizza** 

Incredible Pizza

Jerry's Pizza

Jet's Pizza

Jimmy's Pizza

LaRosa's Pizzeria

Ledo Pizza

Little Caesars Pizza

Luna Pizza

Main Street Pizza

Mancino's Pizza

Marco's Pizza

Mazzio's Italian Eatery

**Mellow Mushroom** 

Minsky's Pizza

**MOD Pizza** 

Mountain Mike's Pizza

Nancy's Pizza

Noble Roman's Pizza

Papa Gino's Pizzera

Papa John's

Papa Murphy's

Parton's Pizza

**Peter Piper Pizza** 

Pizza Hut

Pizza Inn

Pizza Lucé

Pizza Patron

Pizza Plant

Pizza Pro

Rapid Fired Pizza

**Rocky Rococo** 

Roman's Pizza

Rosati's Pizza

Sauce Pizza & Wine

Sbarro

Shakey's Pizza

**Snappy Tomato Pizza** 

Southern Pizza Company

Stevi B's Pizza

Sugar Creek Pizza

Tarantino's Pizzeria

Toppers Pizza

Valentino's

Vocelli Pizza

Your Pie









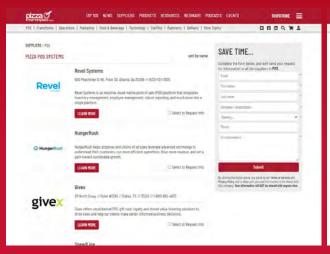




## company showcase //

A Company Showcase is your springboard to a successful marketing campaign on our site and puts your company at the fingertips of potential buyers as they browse our Supplier Directory. It provides you with both brand awareness and lead generation opportunities.

The Company Showcase includes these key elements:







#### SUPPLIER DIRECTORY LISTING

Gain exposure to potential customers who use the directory to find vendors by name or by category. Users can request information from suppliers straight from the directory. Your listing leads to your Company Showcase.

#### **COMPANY SHOWCASE**

Visitors can learn about your company and products/services, download your white papers and case studies, and access news and other content on our site that mentions you. A contact form makes it easy for users to request more information from you. You can also include links to your website and social media pages.

#### PRODUCT/SERVICE SHOWCASES

Found within your Company Showcase, these provide visitors with more information about your specific offerings.





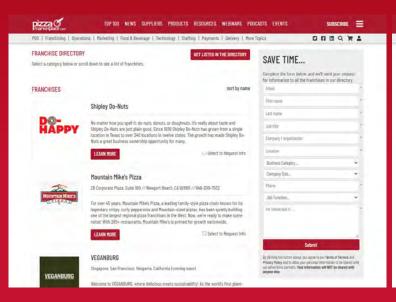


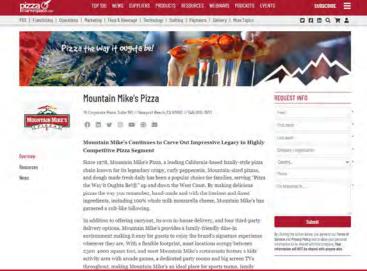


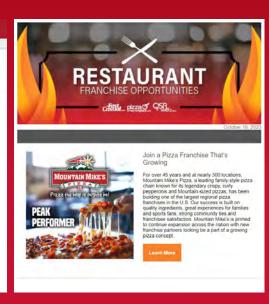


## franchise directory //

Thousands of experienced restaurant professionals visit our site every month and many of them are interested in franchise opportunities. The Franchise Directory is where they can connect with you and learn why your brand is a great investment.







#### FRANCHISE DIRECTORY LISTING

Your listing in the directory will lead to your customizable Franchise Showcase.

#### FRANCHISE SHOWCASE

This is where you'll tell the story of your brand to potential investors. It will also include links to news and features about your brand that have been published on our site. A contact form makes it easy for potential franchisees to request more information.

#### **FRANCHISE** OPPORTUNITIES E-BLAST

Extend the reach of your Franchise Directory listing with an ad in this monthly email to subscribers of FastCasual.com, PizzaMarketplace.com and QSRweb.com.





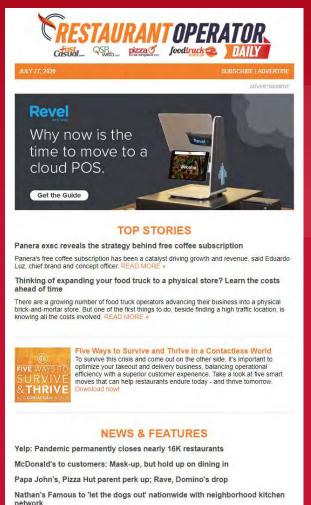




### email newsletters //

Our newsletters offer a variety of ad opportunities to meet any budget.

They're a cost-effective way to get your brand message in front of your target audience.



#### **RESTAURANT OPERATOR DAILY**

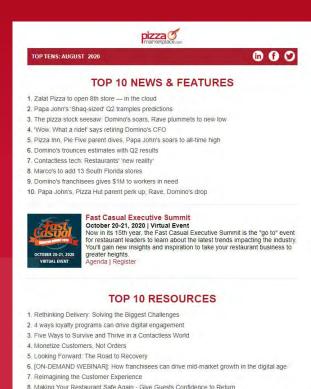
This restaurant industry newsletter combines headlines from FastCasual.com, QSRweb.com, PizzaMarketplace.com, and FoodTruckOperator.com.

DELIVERY SCHEDULE: Monday - Friday SUBSCRIBERS: 32,300+

#### **TOP TENS**

This newsletter recaps the previous month's most-read stories, most-downloaded resources, most-visited company showcases and more.

DELIVERY SCHEDULE: Monthly SUBSCRIBERS: 9,000+



9. How restaurant brands can manage customer and employee experiences during COVID-19

10. Meatless Farm Survey Says Over a Quarter of Americans Will Opt for Plant-Based Meat

Alternatives When Restaurants Reopen











### e-blasts //

Deliver your customized message to subscribers who have opted in to receive promotional messages from our advertisers and partners. You provide the subject line, copy, images and HTML code or, for an additional fee, we can develop a custom email message for you. E-blasts are great for promoting new products, special offers, free downloads, and much more.



Tired of missing phone calls or placing customers on hold? Your loyal customers want their pizzas hot and fast.

Let SoundHound for Restaurants answer 100% of your calls. And on the first ring. So you can stay focused on cooking a savory pie, while they get their pepperoni or garlic pizza in

And with its ability to handle order complexity and modifications, SoundHound for Restaurants is ideal for pizza operations.



"When we were busy we had onehour waits at some points. It was just impossible to answer the phone. Now with SoundHound for Restaurants we can capture 100% of calls with a 50% inc average ticket size."



Hi there,

The pizza industry is highly competitive. In one of our recent blog posts, we explore how some friendly competition is actually a good thing, and how in spite of the competitive atmosphere, there are proven tactics to help you drive traffic to your pizzeria.



Within the post we explore tactics employed by three different Revel Systems pizza clients each doing their part to stand out in the high-stakes pizza market. Give it a read to see how they've been successful:

Read the Blog Post

If you are inspired by the content in the blog and are curious to know how Revel's pizza-specific solution can help you stand out from the competition, request a free demo today.

Thanks.

The Revel Outreach Team



### Mobile orders can represent 60% of online orders - is your website ready?

Experience reliable service with SpeedDine's cloudbased online ordering—your website always works, even during peak order volumes.

SpeedDine offers the fast and reliable online experience your customers expect. Whether ordering from their phone, tablet, computer, or your branded mobile app, your customers always get the same easy, responsive brand experience, including:

- · Simple order flow
- · Historical reordering
- · Upselling prompt
- · Accurate pricing that always matches the store
- · Location map and hours for pickups
- · Current quoted times
- · Dispatch messages

redit cards

ments

nhance your mobile ordering today!

**Combine E-blasts and Push Notifications for** powerful marketing outreach.





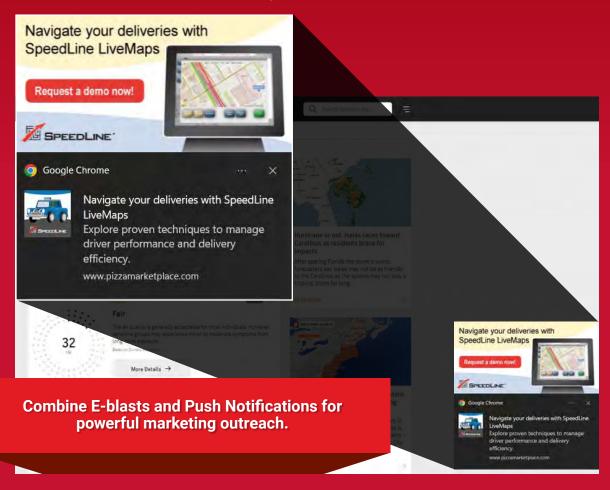
Subscribe

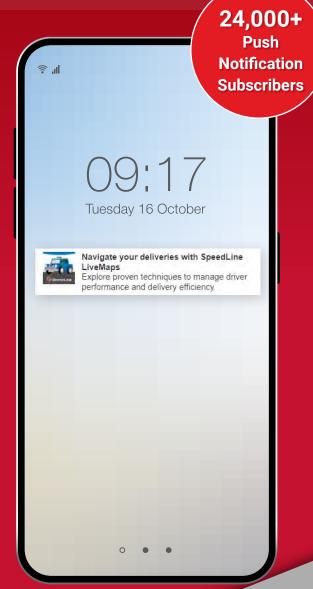




# push notifications //

Push notifications are a high impact marketing solution. Subscribers visit the website and opt-in to receive notifications from us directly to their device of choice. Your message is then sent directly to these devices (desktop, laptop, tablet, and phone). Subscribers do not even have to be viewing our site to receive these notifications.







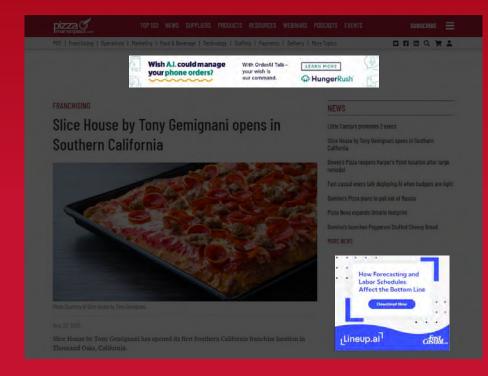


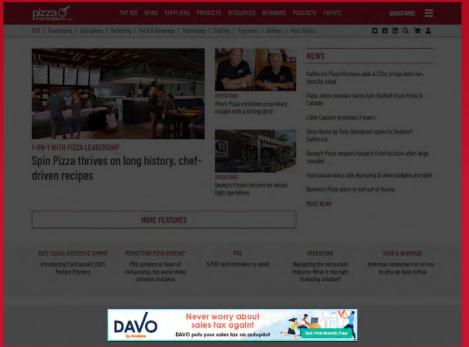
Subscribe





# display ads //





#### **BANNER ADS**

Build or reinforce your brand awareness with a banner campaign designed to meet your budget.

#### STICKY FOOTER ADS

Place your leaderboard banner in our Sticky Footer ad unit that remains visible as the user scrolls the page.

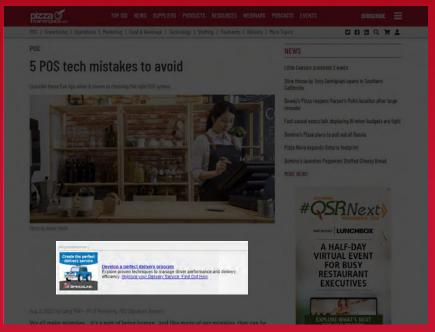








# display ads //





#### **SPEEDBUMP ADS**

Speedbump ads appear in articles, blogs and news items just below the main image of the story. They will naturally pass through the reader's field of vision as they scroll to read.

#### PRESTITIAL ADS

Prestitial ads are great for making an immediate and significant impression on site visitors. These ads typically serve when a user enters the site for the first time each day. The ad stays visible for 15 seconds or until the user clicks "Continue to Site."

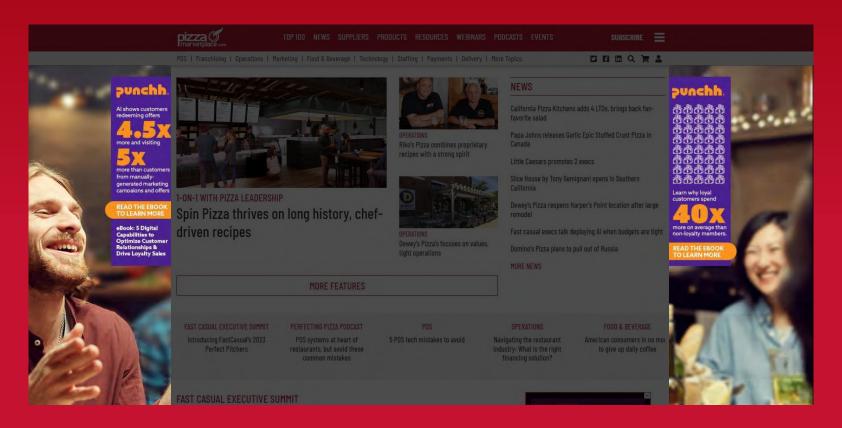








# display ads //



#### **WALLPAPER ADS**

With Wallpaper ads your brand is displayed prominently on both sides of the page. Wallpaper ads serve on each home, article, news and blog page view. (Not served on mobile devices and may not be visible to some desktop users.)









## topic centers //



Topic Centers are where we compile all of the content we publish on a given topic, including articles, blogs, news, white papers, case studies and more. Think of it as the home page for the topic.

Topic Center sponsorships are a great way to connect your brand to topics of significant interest to our readers. They also offer valuable lead generation opportunities.

Exclusive sponsorships come with an additional Topic Center widget that appears on our home page and at the end of content related to the topic, giving you even more brand impressions.



WHITE PAPER 4 Common Delivery Points of Friction and How to Fix Them

VIEW MORE ON POS











## sponsored content //

Is content marketing crucial to your overall go-to-market strategy? Let us put the thought leadership content you've worked so hard to create in front of the right audience.

Sponsored content opportunities are available for any of the following types of content:













No Content? We can help you produce what you need to kickstart your content marking strategy.



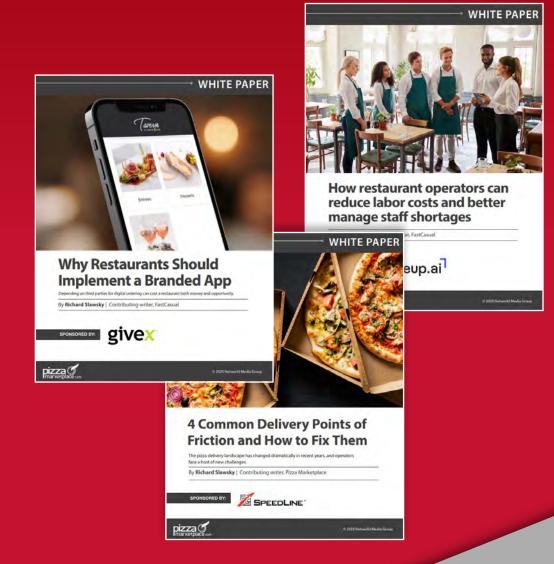
## special publications //

Content marketing is great for elevating your brand as an industry thought leader and for generating potential sales leads.

But not every company has the ability or bandwidth to create compelling content that drives engagement. That's why we offer a turnkey service for writing, designing, publishing and promoting custom white papers, case studies and more.

When you partner with us to create a special publication, you get:

- · Credibility in the marketplace
- Knowledge and support from known industry experts
- · Inclusion in our online Resources library
- Budget-friendly promotion to our large audience of executives, senior decision makers and influencers
- · Lead generation to fill the top of your sales funnel











## podcasts //

Our podcasts feature interviews with industry movers and shakers and offer listeners a view into the news and trends affecting their businesses.

Sponsoring our podcasts is a great way to get your message across, in partnership with our editors, to a targeted and engaged audience.

They're perfect for increasing brand awareness and establishing your company as an industry thought leader.



Join your host Mandy Wolf Detwiler for the Pizza Marketplace podcast. Each episode features interviews with industry insiders and covers topics that are critical to the success of pizza restaurant operators of all sizes.



This podcast series from the publishers of FastCasual.com, PizzaMarketplace.com and QSRweb.com provides restaurant owners and executives with the insights and inspiration they need to grow their brands. Each episode features interviews with experienced restauranteurs, industry experts, and thought leaders, who share practical tips and advice for running a successful restaurant business.



Join host Daniel Brown for the
Digital Signage Today Podcast
featuring interviews with industry
thought-leaders and news-makers.
They will explore the latest trends and
innovations in digital signage hardware,
software, content, and more.



Tune into the CX Innovators podcast to hear how top brands are using cutting-edge technology to take the customer experience to incredible new heights. We'll talk to the executives who are spearheading the CX charge for their brands and the tech companies they rely on to make the magic happen.









## webinars //

#### WHAT A WEBINAR CAN DO FOR YOUR BUSINESS

- Position you as a thought leader and increase your brand awareness
- Generate strong, qualified sales leads
- Educate the market about your products and services

#### YOU PROVIDE THE CONTENT AND THE SPEAKERS, WE PROVIDE EVERYTHING ELSE...

Production – We guide you through the process and work with your speakers to ensure your webinar is well-crafted for the audience.

**Moderator** – A member of our editorial team will welcome the audience, introduce speakers and facilitate the Q&A session at the end of the webinar.

**Promotion** – We drive registrations for your webinar through an aggressive campaign that includes e-blasts, newsletter mentions, and social media posts.

Registration / Reminders - Users register for the webinar on our site and immediately receive an email enabling them to quickly add the webinar to their calendar. About 24 hours before the live webinar, we'll email a reminder to all registrants to encourage their attendance.

On-Demand Hosting - After the live webinar, we host the recording on our site for visitors to view at their convenience. Registration is required to view the recording.

**Lead Generation** – We send you the contact information of everyone who registers for the live webinar and everyone who registers to view the on-demand recording.







Subscribe





### executive summits //

3rd Annual



July 31, 2024

19th Annual



October 13-15 | Denver

8th Annual



March 24-26 | Kansas City

Pizza Leadership Virtual Summit is a half-day livestream event that will bring you tips and tricks for overcoming many of the most pressing challenges that pizza operators of all sizes are facing today. Leaders from several successful pizza brands will share insights on how they're tackling labor shortages, supply chain issues, rapidly-changing customer expectations and more. You'll learn what's working for them, what's not, and how to apply those lessons in your business.

Learn More >

Each year, FastCasual.com hosts the Fast Casual Executive Summit – a live business networking and social event where Fast Casual restaurant executives meet up to exchange ideas and make new connections. Multiple sponsorship levels plus special opportunities such as room drops and strategic product placements, ensure that marketers can participate in this highly reviewed industry event at almost any budget level.

Learn More >

Some of the fastest growing chains in the restaurant industry are the ones embracing innovation in many different areas of their business. From experience innovation to kitchen innovation to menu innovation and more, the Restaurant Franchising & Innovation Summit will look at how brands can leverage innovation in its many forms as a catalyst for franchise expansion. Multiple sponsorship opportunities will be available to connect companies with innovative products and solutions to the franchise executives in attendance.

Learn More >















### executive summits //

4th Annual



November 13, 2024

8th Annual



September 9-11 | Charlotte

5th Annual



December 9-11 | Tampa

#QSRNext is a half-day virtual event designed for busy restaurant executives. This virtual event will explore what's next for QSR brands in technology, franchising, menu innovation, staffing and more.

Learn More >

Interactive Customer Experience (ICX) Summit gives brands one place at one time where they can discover a full range of technologies and strategies to create engaging and meaningful customer experiences. Executives from retail, restaurants, banks, hotels and other B2C companies will learn from leading CX innovators about what's working, what's not, and how to elevate the experience for their customers.

Learn More >

Self-Service Innovation Summit will examine advances in technology that are empowering businesses to provide products and services when, where and how consumers expect them. The event will cover self-service, kiosk and vending solutions that can be applied in a wide range of settings.

Learn More >









Subscribe





## at the watercooler //

At the Watercooler is a sponsored content opportunity.

#### Here's how it works:

- 1. An executive from your company completes a short Q&A (4-6 questions).
- 2. We edit the executive's responses for grammar, spelling, clarity, etc. and send a final draft for your approval.
- 3. We publish the approved draft as a sponsored blog post on the website.
- 4. Your company logo is displayed at the top of the blog post.
- 5. The blog post will appear on the home page for a minimum of 1 week and will be accessible via the Features and Blogs archives for a minimum of 1 year.
- 6. If you have a Company Showcase, your blog post will also appear there for as long as your Company Showcase is active.
- 7. Posted on our social media pages.
- 8. You have the right to re-publish the blog post on your own website.



Get started today!













## top 100 movers & shakers //

#### THE REPORT

Highlights the pizza industry's most forward-looking and innovative thinkers and happenings.

Exclusive sponsorship for one year includes:

- Turnkey research, content development and production of finished report
- · More than half a million impressions
- Marketing & sales leads generated through report downloads and webinar attendance

#### THE BANQUET

PizzaMarketplace.com announces its Top 100 movers and shakers at an Awards Banquet in Las Vegas during the International Pizza Expo. We have multiple sponsorship opportunities available that put you in the room full of executives from the biggest and best brands in the pizza industry.

Ask your media specialist for details.





Call your media specialist to find out about a one-year exclusive sponsorship.









## contact us //

#### **CREATIVE INQUIRIES**

If you have any questions or concerns about creative specifications and submission, please contact:

**JENNIFER A. RECKTENWALD** | VP OF CLIENT SERVICES/ASSOCIATE PUBLISHER-BUSINESS SITES marketingservices@networldmediagroup.com | tel: 502.241.7545 ext. 139 | fax: 502.241.1385

#### **ADVERTISING AND PACKAGE OPTIONS**

**GAYLE GARRETT** | LEAD AND CRM COORDINATOR adv@networldmediagroup.com | toll free: 877.441.7545 | direct: 502.241.7545 ext 123 | fax: 502.241.1385

KATHY DOYLE | CEO

publisher@networldmediagroup.com | Twitter: @katmdoyle

NETWORLD MEDIA GROUP | mediakit@networldmediagroup.com















Through these media & events properties, Networld Media Group brings critical business knowledge to more than 500,000 people around the world every month.



























































