

Retail customer
experience
.com



media kit

our mission //



Help retailers differentiate on experience (rather than price) and gain competitive advantage through holistic understanding of consumers and how they want to shop.

RetailCustomerExperience.com reports on news, events, trends and people in the retail customer experience industry; we cover a broad array of relevant topics including:

- Retail technology
- Consumer behavior & service
- Digital merchandising & signage
- Merchandising & display
- Employee training
- In-store media
- Kiosks & self service
- Loyalty programs
- Marketing
- Multichannel & online retailing
- Point-of-purchase
- Social media
- Store layout & design
- And much more



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

about the editor //



JUDY MOTTL // editor

editor@retailcustomerexperience.com 

Judy Mottl is an experienced editor, reporter and blogger who has worked for top media including AOL, InformationWeek and InternetNews. She's written everything from breaking news to in-depth trends. She's also an acknowledged and unapologetic lover of food trucks. In addition to serving as the editor of Retail Customer Experience, Judy is also the editor of Rewards That Matter.



KATHY DOYLE // ceo

publisher@networldmediagroup.com 

As the former group publisher of Purchasing, Semiconductor International, and Industrial Distribution magazines and websites at Reed Business Information, Kathy Doyle brings 20-plus years of print and online media experience to this position. Her background spans marketing, sales, communications and content distribution for a wide range of diverse audiences, connecting buyers and sellers in more than 10 vertical markets on a global spectrum.



mediakit@retailcustomerexperience.com



Subscribe



editorial submissions //

WANT TO BE FEATURED ON RETAILCUSTOMEREXPERIENCE.COM?

Here's how to get in front of the editor:

Press Releases. We love them! But make it easy for us. Copy and paste your press release into the body of an email addressed to Editor@RetailCustomerExperience.com (Don't attach it). Sending a PDF will not prevent copy-editing, but it will probably delay the posting of your news.

Include photos. Include photographs and/or video if available and of good quality. Standard-format digital files are accepted (.png, .jpg, .gif) as are video links, and embed codes. Identify the source and person or place shown; if more than one person, tell us who's who (by name, title, company).

Avoid flowery descriptions and exaggerated or hyperbolic expressions of praise. No opinions; stick to the facts and keep them short and sweet.

Provide a quote from a specific brand leader. Include name, title and employer of the person being quoted.

Provide lists and/or stats when possible.



mediakit@retailcustomerexperience.com



Subscribe

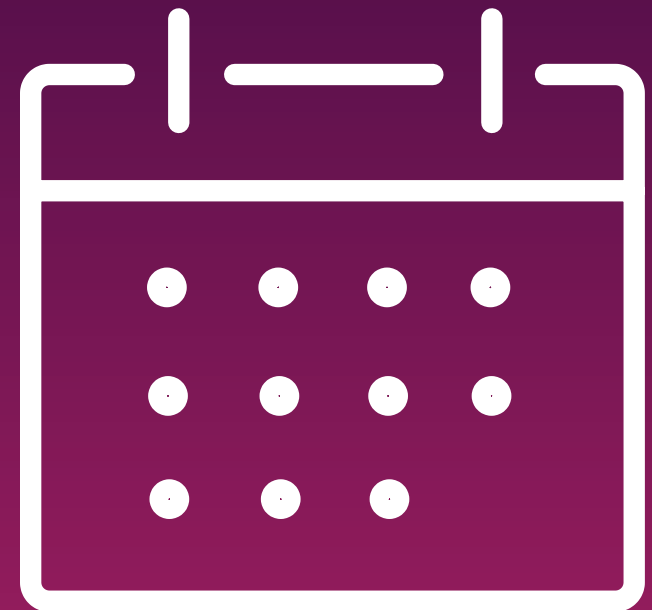


Retail customer
experience
.com

editorial calendar //

Below are just some of the topics we will cover throughout the year. Contact your Network World Media Group account representative to learn how your brand can be associated with our coverage of any of these topics.

- **Retail workforce: Solving store associate challenges**
- **Metaverse: Tech options, CX value, Determining ROI**
- **AR: Where it works, Deployment challenges, CX value**
- **Self-checkout: Evaluating value, Deployment tips, Impact on workforce**
- **Customer service: Is it due for an overhaul, Assessing strategies, Consumer expectations**
- **Consumer behavior: Top trends, generational CX approaches**
- **Retail payments: Self checkout, mobile pay**
- **AI in retail: Retail deployments, challenges in play, pros and cons**
- **CX in action: Case studies, expert views, trends in play**
- **Marketing: Loyalty programs, customer engagement, brand outreach**



mediakit@retailcustomerexperience.com



Subscribe



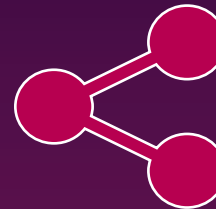
Retail customer
experience
.com

our audience //



SITE TRAFFIC

405,000+ annual users
616,000+ annual page views

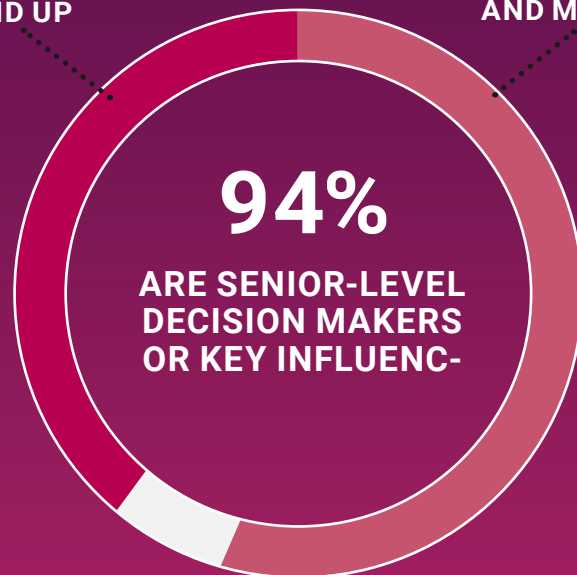


SUBSCRIBERS AND FOLLOWERS

16,000+ email newsletter subscribers
41,400+ social media followers
(Twitter, LinkedIn, Facebook)
41,900+ push notification subscribers

40% VP-LEVEL
AND UP

54% DIRECTORS
AND MANAGERS



– WHERE OUR READERS ARE FROM –

49%
North America

26%
Europe

21%
Asia/Pacific



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

our audience //

Our audience includes representatives of these brands and more...

Abercrombie & Fitch	Dick's Sporting Goods	Nordstrom
Ace Hardware	Dillard's	Office Depot
Adidas	EXPRESS	Old Navy
Advance Auto Parts	Family Dollar	Petsmart
Amazon	Gap	REI
American Eagle Outfitters	Giant Eagle	Safeway
American Signature Furniture	Goodyear Tires	Sam's Club
Apple	Harley-Davidson Motor Co	Sephora
Army & Air Force Exchange Svc	Harry & David	Shell
Ascena Retail Group	H-E-B	Sherwin-Williams
AT&T	Helzberg Diamonds	Shoe Sensation
Banana Republic	Home Depot	Signet Jewelers
Barneys New York	Hy-Vee	Stein Mart
Bath & Body Works	IKEA	SuperValu
Bed Bath and Beyond	Kohl's	Swarovski
Belk	L.L.Bean	Target
Best Buy	Lands End	TJX Companies
Bose Corporation	Lane Bryant	Tommy Hilfiger
Burlington Coat Factory	La-Z-Boy, Inc.	True Value Company
Cabela's	LEGO	UPS Store
Canadian Tire	LensCrafters	Verizon Wireless
Chevron	Levi Strauss & Co	Victoria's Secret
Christopher and Banks	Lowe's	Vitamin Shoppe
Chicos	Luxottica	Walgreens
Coach	Macy's	Walmart
Costco	Menards	Whole Foods
Crate and Barrel	Nike	Winn Dixie



mediakit@retailcustomerexperience.com



Subscribe

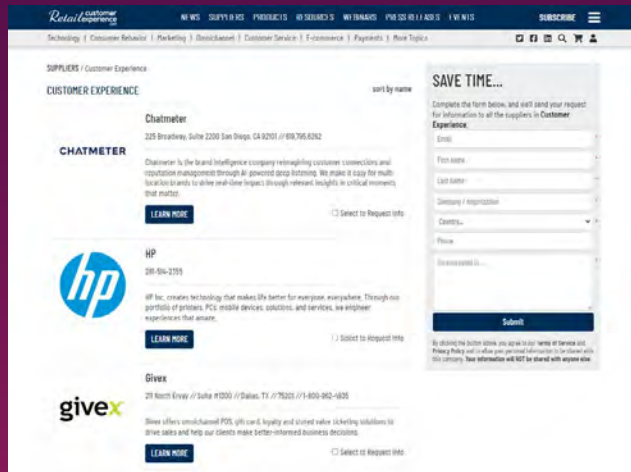


Retail customer
experience
.com

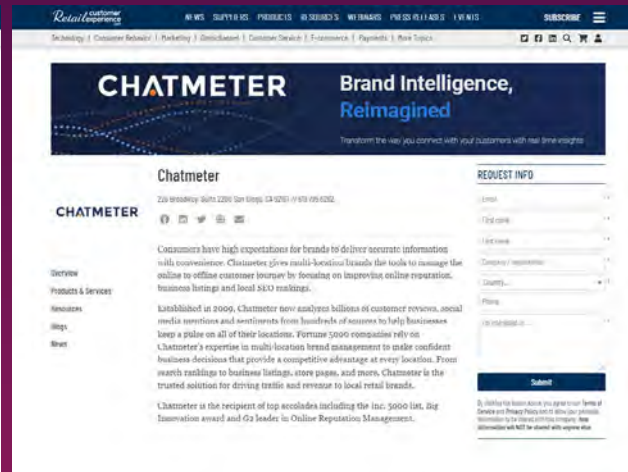
company showcase //

A Company Showcase is your springboard to a successful marketing campaign on our site and puts your company at the fingertips of potential buyers as they browse our Supplier Directory. It provides you with both brand awareness and lead generation opportunities.

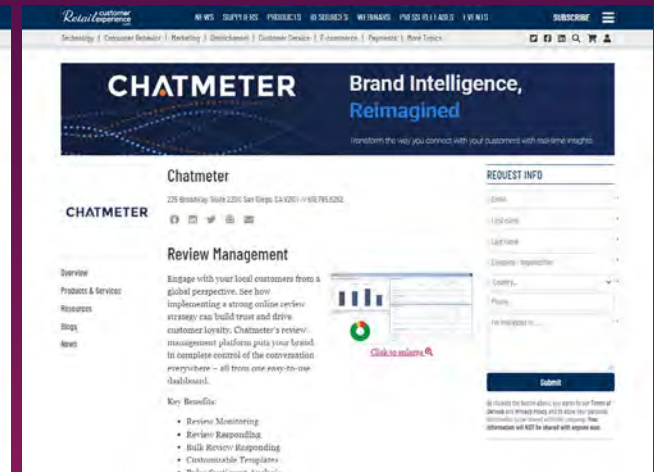
The Company Showcase includes these key elements:



SUPPLIER DIRECTORY LISTING
Gain exposure to potential customers who use the directory to find vendors by name or by category. Users can request information from suppliers straight from the directory. Your listing leads to your Company Showcase.



COMPANY SHOWCASE
Visitors can learn about your company and products/services, download your white papers and case studies, and access news and other content on our site that mentions you. A contact form makes it easy for users to request more information from you. You can also include links to your website and social media pages.



PRODUCT/SERVICE SHOWCASES
Found within your Company Showcase, these provide visitors with more information about your specific offerings.



mediakit@retailcustomerexperience.com



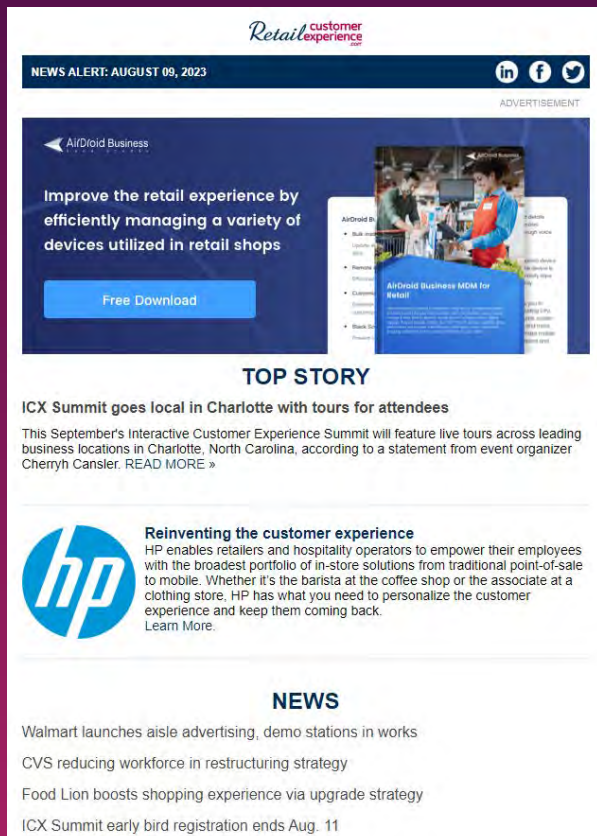
Subscribe



Retail customer
experience
.com

email newsletters //

Our newsletters offer a variety of ad opportunities to meet any budget. They're a cost-effective way to get your brand message in front of your target audience.



The screenshot shows the top of a newsletter. At the top right is the 'Retail customer experience' logo. Below it is a dark blue header with 'NEWS ALERT: AUGUST 09, 2023' and social media icons for LinkedIn, Facebook, and Twitter. The main content area features an advertisement for 'AI/Robot Business' with a 'Free Download' button. Below the ad is the 'TOP STORY' section with the headline 'ICX Summit goes local in Charlotte with tours for attendees' and a short paragraph. Further down is an HP advertisement titled 'Reinventing the customer experience'. At the bottom is a 'NEWS' section with three short articles: 'Walmart launches aisle advertising, demo stations in works', 'CVS reducing workforce in restructuring strategy', and 'Food Lion boosts shopping experience via upgrade strategy'.

NEWS ALERTS

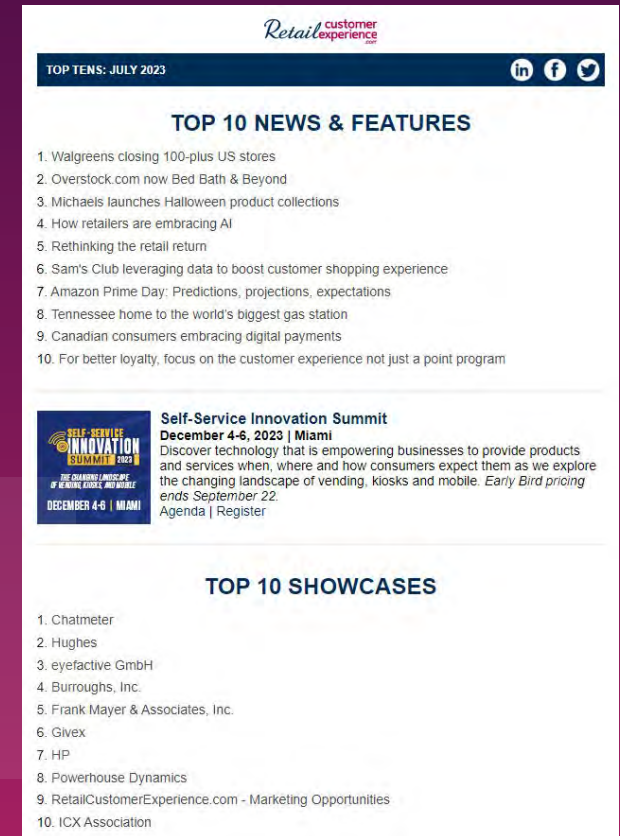
Our regular newsletter keeps readers up to date on the top industry news, trends and insights.

DELIVERY SCHEDULE: Monday, Wednesday
SUBSCRIBERS: 16,000+

TOP TENS

This newsletter recaps the previous month's most-read stories, most-downloaded resources, most-visited company showcases and more.

DELIVERY SCHEDULE: Monthly
SUBSCRIBERS: 16,000+



The screenshot shows the 'TOP TENS' page of the newsletter. At the top right is the 'Retail customer experience' logo. Below it is a dark blue header with 'TOP TENS: JULY 2023' and social media icons for LinkedIn, Facebook, and Twitter. The main content area is titled 'TOP 10 NEWS & FEATURES' and contains a list of 10 items. Below this is a section for the 'Self-Service Innovation Summit' with a date of 'December 4-6, 2023 | Miami' and a brief description. At the bottom is a section titled 'TOP 10 SHOWCASES' with a list of 10 items.

TOP 10 NEWS & FEATURES

1. Walgreens closing 100-plus US stores
2. Overstock.com now Bed Bath & Beyond
3. Michaels launches Halloween product collections
4. How retailers are embracing AI
5. Rethinking the retail return
6. Sam's Club leveraging data to boost customer shopping experience
7. Amazon Prime Day: Predictions, projections, expectations
8. Tennessee home to the world's biggest gas station
9. Canadian consumers embracing digital payments
10. For better loyalty, focus on the customer experience not just a point program



Self-Service Innovation Summit December 4-6, 2023 | Miami

Discover technology that is empowering businesses to provide products and services when, where and how consumers expect them as we explore the changing landscape of vending, kiosks and mobile. *Early Bird pricing ends September 22.*
Agenda | Register

TOP 10 SHOWCASES

1. Chatmeter
2. Hughes
3. eyefactive GmbH
4. Burroughs, Inc.
5. Frank Mayer & Associates, Inc.
6. Givex
7. HP
8. Powerhouse Dynamics
9. RetailCustomerExperience.com - Marketing Opportunities
10. ICX Association



mediakit@retailcustomerexperience.com




Subscribe



Retail customer
experience
.com

e-blasts //

Deliver your customized message to subscribers who have opted in to receive promotional messages from our advertisers and partners. You provide the subject line, copy, images and HTML code or, for an additional fee, we can develop a custom email message for you. E-blasts are great for promoting new products, special offers, free downloads, and much more.




HYOSUNG
INNOVUE

Seamless Self-Checkout

Our latest step to improve the day-to-day is here. The JetCheck Series delivers friction-less and versatile solutions while featuring a sleek and adaptable design. **Create memorable moments that elevate your retail experience.**

[Discover JetCheck](#)





Your shortcut to the best ecommerce platform.



Choosing an ecommerce platform can be like going down a rabbit hole with endless tunnels. Crowds of vendors are fighting for your attention and promise they can fulfill your needs better than anyone else. Fortunately, you don't need to spend hours of research when there's one clear winner.

Read *Why Adobe Commerce?* to learn four simple reasons why prominent B2B and B2C businesses choose Adobe.

[Get the guide](#)



IoT for Retail, Kiosks and ATMs



Case Study: IoT System For Food Retailers Depends On LTE For Isolated On Site Networking


Learn how Cradlepoint's NetCloud Service for IoT and plug-and-play LTE routers, along with sensors and systems controllers, make it easy for retail IT teams to manage widespread connectivity and security from anywhere.

[Download Now](#)

Case Study: ChargeItSpot Securely Connects Phone Charging Kiosks in Venues & Retail Stores.

Explore how ChargeItSpot deploys their kiosks in stores and other retail venues with their own Wireless WAN network and LTE connectivity.

[Download Now](#)



Combine E-blasts and Push Notifications for powerful marketing outreach.



mediakit@retailcustomerexperience.com



Subscribe

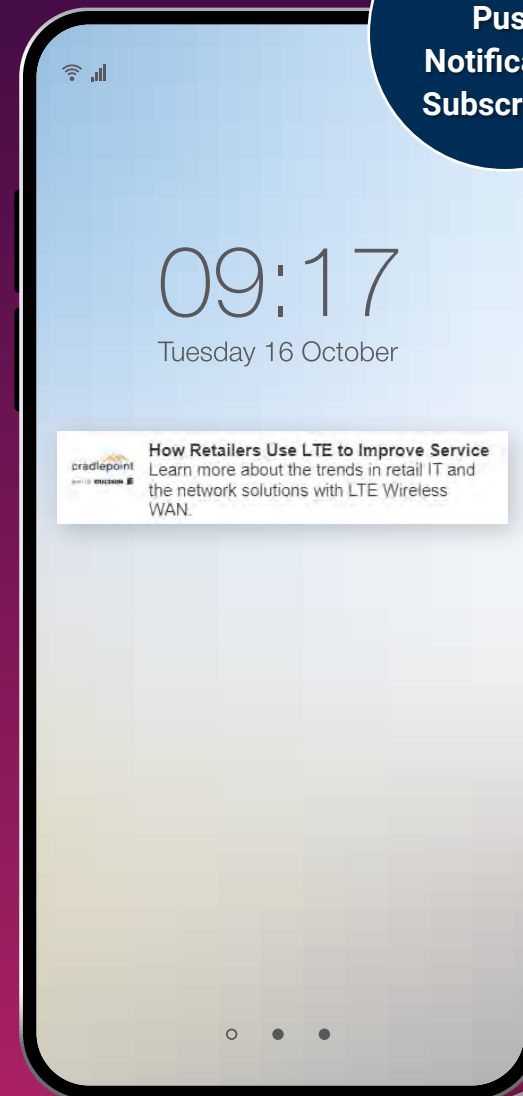
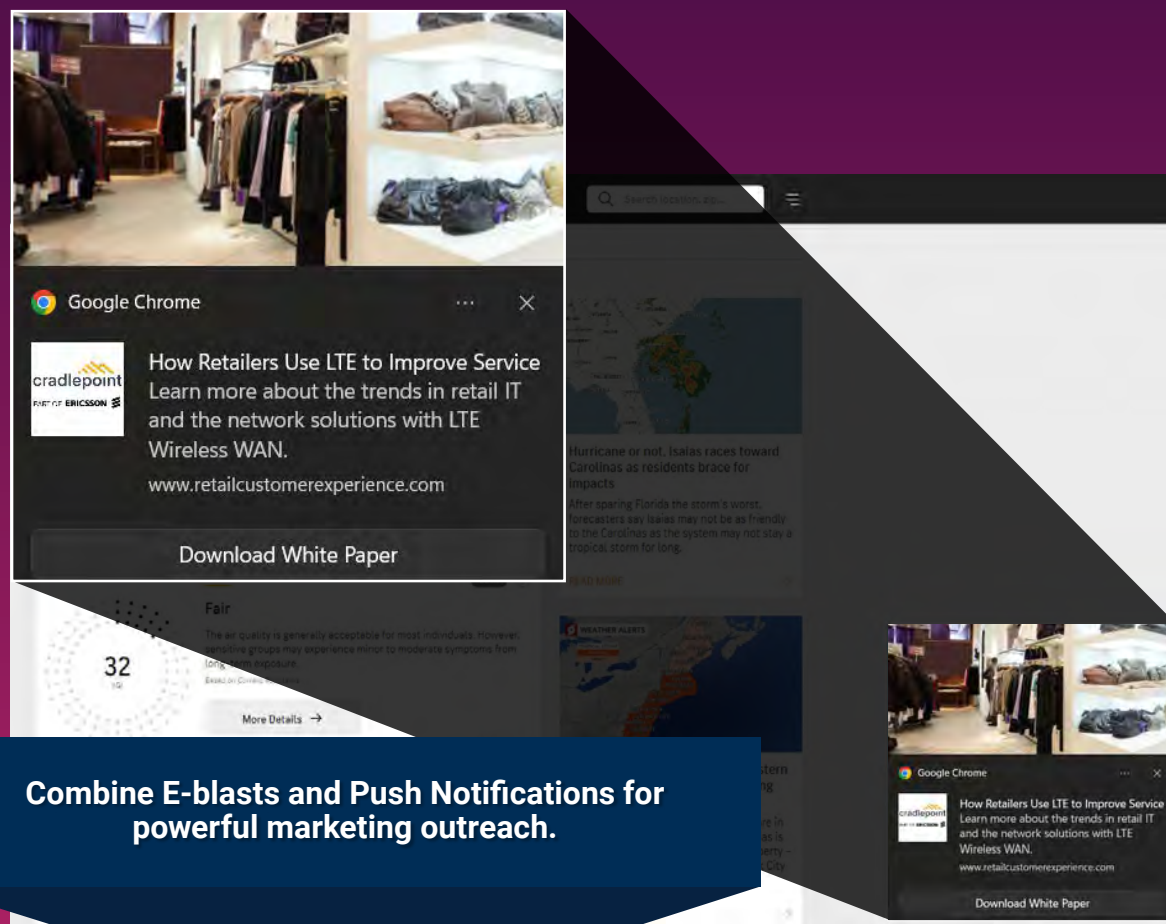


Retail customer experience .com

push notifications //

Push notifications are a high impact marketing solution. Subscribers visit the website and opt-in to receive notifications from us directly to their device of choice. Your message is then sent directly to these devices (desktop, laptop, tablet, and phone). Subscribers do not even have to be viewing our site to receive these notifications.

41,900+
Push
Notification
Subscribers



Combine E-blasts and Push Notifications for powerful marketing outreach.



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

display ads //

Hikvison Smart Retail Solution
Four intelligent ways to bring shoppers to your mall

CONSUMER BEHAVIOR
Grocery shopping reflects inflation-coping strategies

NEWS
Grocer taps Birdzi to personalize customer experience, optimize data
Back-to-school sales, higher wages drive retail sales
UK apparel retailer Intros return kiosks
Grocery shopping reflects inflation-coping strategies
July retail sales boost healthy increases
Longtime retailer may close due to downturn issues
Aldi acquiring Winn-Dixie, Harveys grocery businesses
MORE NEWS

BURROUGHS
DELIVERS A POSITIVE CUSTOMER EXPERIENCE WITH TRUSTED SERVICES AND INNOVATION PIONEER

BANNER ADS

Build or reinforce your brand awareness with a banner campaign designed to meet your budget.

NEWS
More than half of retailers will deploy AI, machine learning tech in next year
Grocer taps Birdzi to personalize customer experience, optimize data
Back-to-school sales, higher wages drive retail sales
UK apparel retailer Intros return kiosks
Grocery shopping reflects inflation-coping strategies
July retail sales boost healthy increases
Longtime retailer may close due to downturn issues
MORE NEWS

CUSTOMER SERVICE
Starboard Cruise Services tapping former crew workers for exceptional shopper experience

MORE FEATURES

OMNICHANNEL
Reasons why retailers are marching fast toward automation

OMNICHANNEL
Redefining omnichannel capabilities to deliver the ultimate customer experience

TECHNOLOGY
How AI, digital can elevate traditional in-store displays

TECHNOLOGY
4 use cases of AI in the retail industry

MARKETING
City Furniture's shopping experience is all about knowing the customer

SELF-SERVICE SOLUTIONS
Innovative, secure and flexible customer experience
ingenico
Download Now

STICKY FOOTER ADS

Place your leaderboard banner in our Sticky Footer ad unit that remains visible as the user scrolls the page.



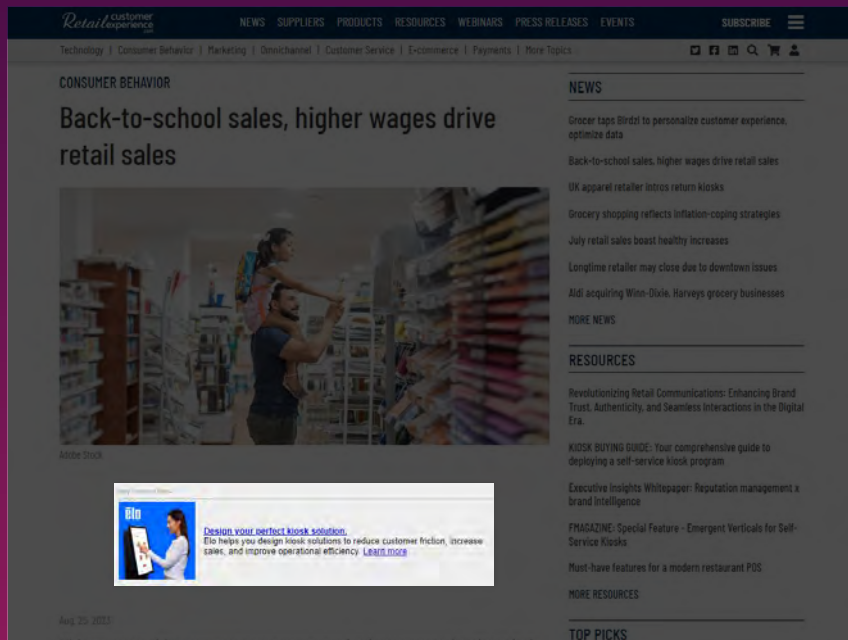
mediakit@retailcustomerexperience.com



Subscribe

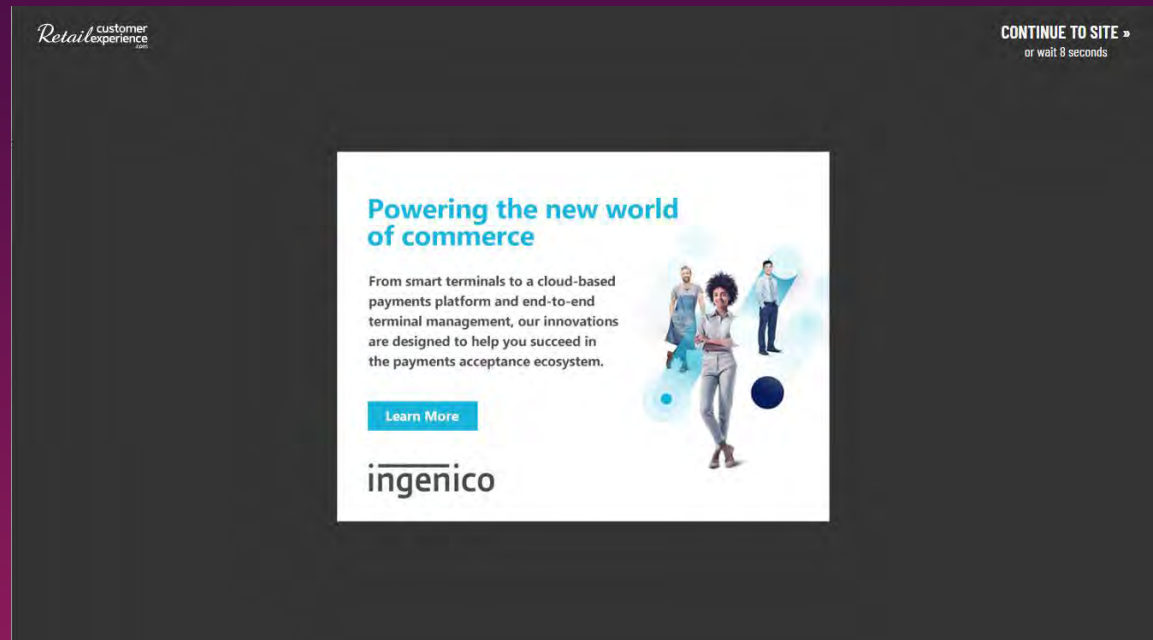


display ads //



SPEEDBUMP ADS

Speedbump ads appear in articles, blogs and news items just below the main image of the story. They will naturally pass through the reader's field of vision as they scroll to read.



PRESTITIAL ADS

Prestitial ads are great for making an immediate and significant impression on site visitors. These ads typically serve when a user enters the site for the first time each day. The ad stays visible for 15 seconds or until the user clicks "Continue to Site."



mediakit@retailcustomerexperience.com



Subscribe



display ads //

The screenshot shows a website layout with a dark green header. The main content area is divided into several sections. On the left, there is a large yellow vertical banner for Campbell's Foodservice products, including V8, Kettle Brand potato chips, Goldfish cheddar crackers, and Campbell's soups. The banner text reads "Campbell's FOODSERVICE SNACKS THAT SELL & SATISFY".

The main content area features a central article titled "CUSTOMER SERVICE Starboard Cruise Services tapping former crew workers for exceptional shopper experience". To the right of this article is a "NEWS" section with several headlines, including "More than half of retailers will deploy AI, machine learning tech in next year" and "Grocer taps Birdzi to personalize customer experience, optimize data".

Below the main article is a "MORE FEATURES" section with four columns of text:

- OMNICHANNEL**: Reasons why retailers are marching fast toward automation
- OMNICHANNEL**: Redefining omnichannel capabilities to deliver the ultimate customer experience
- TECHNOLOGY**: How AI, digital can elevate traditional in-store displays
- TECHNOLOGY**: 4 use cases of AI in the retail industry
- MARKETING**: City Furniture's shopping experience is all about knowing the customer

On the right side of the page, there is another large yellow vertical banner for Campbell's Foodservice products, featuring Snyder's pretzels and Campbell's soups. The banner text reads "Campbell's FOODSERVICE AGAIN AND AGAIN."

WALLPAPER ADS

With Wallpaper ads your brand is displayed prominently on both sides of the page. Wallpaper ads serve on each home, article, news and blog page view. (Not served on mobile devices and may not be visible to some desktop users.)



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

topic centers //

The screenshot shows the website's navigation bar with categories like NEWS, SUPPLIERS, PRODUCTS, RESOURCES, WEBINARS, PRESS RELEASES, and EVENTS. A sidebar on the left lists various topics such as Technology, Consumer Behavior, and Marketing. The main content area features a 'Retail Systems & Technology' topic center sponsored by 'elo'. It includes a featured article titled 'Reasons why retailers are marching fast toward automation' under the 'OMNICHANNEL' category. A 'NEWS' section lists several articles, including 'More than half of retailers will deploy AI, machine learning tech in next year' and 'Grocer taps Birdzi to personalize customer experience, optimize data'. A 'TECHNOLOGY' section highlights '4 use cases of AI in the retail industry'.

Topic Centers are where we compile all of the content we publish on a given topic, including articles, blogs, news, white papers, case studies and more. Think of it as the home page for the topic.

Topic Center sponsorships are a great way to connect your brand to topics of significant interest to our readers. They also offer valuable lead generation opportunities.

Exclusive sponsorships come with an additional Topic Center widget that appears on our home page and at the end of content related to the topic, giving you even more brand impressions.



This widget is titled 'TECHNOLOGY' and is sponsored by 'elo Touch Solutions'. It features a list of articles: 'More than half of retailers will deploy AI, machine learning tech in next year', 'Grocer taps Birdzi to personalize customer experience, optimize data', and 'University of San Diego intros automated c-store'. Below these is a 'WHITE PAPER' section for 'Must-have features for a modern restaurant POS' and a 'VIEW MORE ON TECHNOLOGY' link. The 'elo' logo is prominently displayed on the right side of the widget.



mediakit@retailcustomerexperience.com



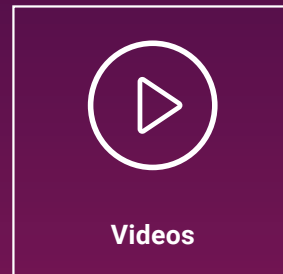
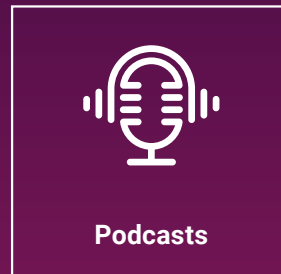
Subscribe



sponsored content //

Is content marketing crucial to your overall go-to-market strategy? Let us put the thought leadership content you've worked so hard to create in front of the right audience.

Sponsored content opportunities are available for any of the following types of content:



No Content? We can help you produce what you need to kickstart your content marketing strategy.



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

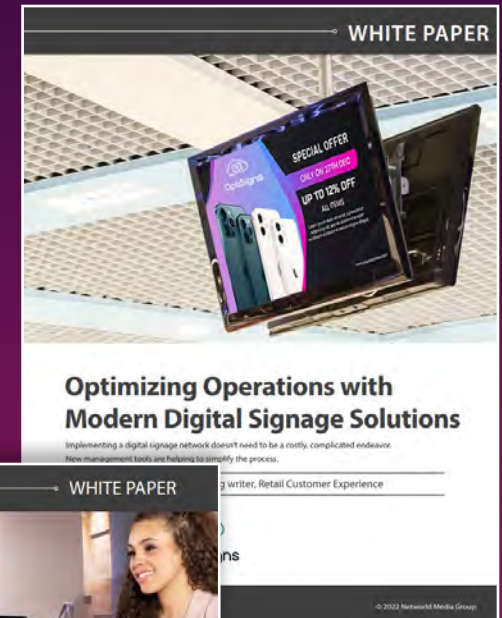
special publications //

Content marketing is great for elevating your brand as an industry thought leader and for generating potential sales leads.

But not every company has the ability or bandwidth to create compelling content that drives engagement. That's why we offer a turnkey service for writing, designing, publishing and promoting custom white papers, case studies and more.

When you partner with us to create a special publication, you get:

- Credibility in the marketplace
- Knowledge and support from known industry experts
- Inclusion in our online Resources library
- Budget-friendly promotion to our large audience of executives, senior decision makers and influencers
- Lead generation to fill the top of your sales funnel



mediakit@retailcustomerexperience.com



Subscribe



Retail customer experience .com

podcasts //

Our podcasts feature interviews with industry movers and shakers and offer listeners a view into the news and trends affecting their businesses.

Sponsoring our podcasts is a great way to get your message across, in partnership with our editors, to a targeted and engaged audience. They're perfect for increasing brand awareness and establishing your company as an industry thought leader.



Join your host Mandy Wolf Detwiler for the Pizza Marketplace podcast. Each episode features interviews with industry insiders and covers topics that are critical to the success of pizza restaurant operators of all sizes.



This podcast series from the publishers of FastCasual.com, PizzaMarketplace.com and QSRweb.com provides restaurant owners and executives with the insights and inspiration they need to grow their brands. Each episode features interviews with experienced restauranteurs, industry experts, and thought leaders, who share practical tips and advice for running a successful restaurant business.



Join host Daniel Brown for the Digital Signage Today Podcast featuring interviews with industry thought-leaders and news-makers. They will explore the latest trends and innovations in digital signage hardware, software, content, and more.



Tune into the CX Innovators podcast to hear how top brands are using cutting-edge technology to take the customer experience to incredible new heights. We'll talk to the executives who are spearheading the CX charge for their brands and the tech companies they rely on to make the magic happen.



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

webinars //

WHAT A WEBINAR CAN DO FOR YOUR BUSINESS

- Position you as a thought leader and increase your brand awareness
- Generate strong, qualified sales leads
- Educate the market about your products and services

YOU PROVIDE THE CONTENT AND THE SPEAKERS, WE PROVIDE EVERYTHING ELSE...

Production – We guide you through the process and work with your speakers to ensure your webinar is well-crafted for the audience.

Moderator – A member of our editorial team will welcome the audience, introduce speakers and facilitate the Q&A session at the end of the webinar.

Promotion – We drive registrations for your webinar through an aggressive campaign that includes e-blasts, newsletter mentions, and social media posts.

Registration / Reminders – Users register for the webinar on our site and immediately receive an email enabling them to quickly add the webinar to their calendar. About 24 hours before the live webinar, we'll email a reminder to all registrants to encourage their attendance.

On-Demand Hosting – After the live webinar, we host the recording on our site for visitors to view at their convenience. Registration is required to view the recording.

Lead Generation – We send you the contact information of everyone who registers for the live webinar and everyone who registers to view the on-demand recording.

The graphic is a promotional slide for a webinar. At the top, the word 'WEBINAR' is written in orange on a dark green background. Below this, the title 'SUPER CONVERTERS' is displayed in large, bold, white letters on an orange background. Underneath the title, the subtitle 'How To Turn Your Stores Into Super Converting Stores in Time for the Holiday Season' is written in a smaller white font. The central image shows a hand adjusting a red knob on a control panel next to a digital display that reads 'CONVERSION RATE' and 'METRICS'. In the bottom right corner, the 'HeadCount' logo is shown, along with a photo of Mark Ryski, identified as a 'Retail Analytics Expert', 'Two-time author', and 'Founder & CEO HeadCount'. To the right of the main graphic, there are two small video thumbnails showing speakers: a woman with glasses and a man in a white shirt.



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

executive summits //

8th Annual



September 9-11 | Charlotte

Interactive Customer Experience (ICX) Summit gives brands one place at one time where they can discover a full range of technologies and strategies to create engaging and meaningful customer experiences. Executives from retail, restaurants, banks, hotels and other B2C companies will learn from leading CX innovators about what's working, what's not, and how to elevate the experience for their customers.

[Learn More >](#)



5th Annual



December 9-11 | Tampa

Self-Service Innovation Summit will examine advances in technology that are empowering businesses to provide products and services when, where and how consumers expect them. The event will cover self-service, kiosk and vending solutions that can be applied in a wide range of settings.

[Learn More >](#)



8th Annual



September 9-11 | Charlotte

Digitally minded consumers are forcing financial institutions to rethink the way they do business. These consumers want to bank when and how it suits them. Financial institutions must innovate quickly to keep up with consumer demands and to respond to challenges from non-traditional competitors. Bank Customer Experience (BCX) Summit will provide bank executives with powerful insights on these trends and highlight innovative technology to help today's financial institutions transform themselves to serve consumers now and into the future.

[Learn More >](#)



mediakit@retailcustomerexperience.com



Subscribe



Retail customer experience .com

at the watercooler //

At the Watercooler is a sponsored content opportunity.

Here's how it works:

1. An executive from your company completes a short Q&A (4-6 questions).
2. We edit the executive's responses for grammar, spelling, clarity, etc. and send a final draft for your approval.
3. We publish the approved draft as a sponsored blog post on the website.
4. Your company logo is displayed at the top of the blog post.
5. The blog post will appear on the home page for a minimum of 1 week and will be accessible via the Features and Blogs archives for a minimum of 1 year.
6. If you have a Company Showcase, your blog post will also appear there for as long as your Company Showcase is active.
7. Posted on our social media pages.
8. You have the right to re-publish the blog post on your own website.



Get started today!



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

contact us //

CREATIVE INQUIRIES

If you have any questions or concerns about creative specifications and submission, please contact:

JENNIFER A. RECKTENWALD | VP OF CLIENT SERVICES/ASSOCIATE PUBLISHER-BUSINESS SITES
marketingservices@networldmediagroup.com | tel: 502.241.7545 ext. 139 | fax: 502.241.1385

ADVERTISING AND PACKAGE OPTIONS

GAYLE GARRETT | LEAD AND CRM COORDINATOR
adv@networldmediagroup.com | toll free: 877.441.7545 | direct: 502.241.7545 ext 123 | fax: 502.241.1385

KATHY DOYLE | CEO
publisher@networldmediagroup.com | Twitter: @katmdoyle

NETWORLD MEDIA GROUP | mediakit@networldmediagroup.com



mediakit@retailcustomerexperience.com



Subscribe



Retail customer
experience
.com

NETWORLD MEDIA group

Through these media & events properties, Network Media Group brings critical business knowledge to more than 500,000 people around the world every month.

